



# **SPOTLIGHT YOUTH THEATRE**

*Helping Hand Campaign*

**2017-2018**

**"Alone we can do so little; together we can do so much."**

*~Helen Keller*

## **Spotlight Youth Theatre Monthly Expenses**

ADT Security: \$35.13  
Credit Card fees for Credit Card usage (fluctuates): \$560.00  
Constant Contact: \$71.00  
Rent: \$4,322.00  
Weekly Cleaning (\$75.00 per cleaning): \$300.00  
Donor Perfect (software to keep track of donors): \$63.00  
Bookkeeper: \$150.00  
Ticket Sage (fluctuates): \$425.00  
Telephone: \$112.68  
Electric Bill: \$725.00  
Monthly Payroll Taxes (fluctuates): \$275.00  
Salaries: \$3,100.00  
Grand Total of SYT Monthly Expenses: \$10,138.81

## **IMAGINE IF...**

10 Donors at \$200.00 = \$2,000.00

10 Donors at \$150.00 = \$1,500.00

10 Donors at \$100.00 = \$1,000.00

10 Donors at \$75.00 = \$750.00

10 Donors at \$50.00 = \$500.00

10 Donors at \$25.00 = \$250.00

60 Donors/Donations: = \$6,000.00

This will free up monies to go towards immediate needs for the theater, improvements to the theater, equipment, microphones, etc.

## **Spotlight Youth Theatre Production Expenses**

Production Staff: \$3,350.00

Average Costs for Rights and Licensing: \$2,000.00-\$4,000.00

Costumes: \$1,200.00

Hair and Makeup: \$500.00

Set Material: \$1,000.00

Marketing: \$800.00

Props: \$300.00

Printing: \$350.00

Supplies: \$135.00

**Grand Total for One Production:** \$9,635.00 to \$11,635.00

## **IMMEDIATE NEEDS**

Wireless Headset Microphones: \$500.00 each

Source Four Gobo Projectors: \$300.00 each/7 needed

\*The Production Fee is specifically designated towards the costs of that production; costumes, marketing/promotional materials, staff payroll, programs, set design materials, etc.

## **A Note from Kenny Grossman Artistic Director at Spotlight Youth Theatre**

Dear Patrons,

Supporting Youth Theatre is very simple, just go to the shows. Making a difference in the community by bringing performing arts to families throughout the valley takes more than going to see great shows, it takes sponsors, donations and volunteers. There are very few theatres left in the valley like Spotlight. We are able to keep our doors open not only because people give, but because people give on a continuous basis. Please take the time to consider joining Helping Hands. It's important not just for Spotlight, but for the entire community. The Spotlight stage isn't just a place for actors (kids) to stand on, it's a stage where actors (kids) stand out.

Sincere regards,

Kenny



Spotlight Youth Theatre  
10620 North 43<sup>rd</sup> Avenue  
Glendale Arizona 85304  
spotlightyouththeatre@cox.net

Dear Valued Member:

Thank you most sincerely for being a part of Spotlight Youth Theatre's Helping Hand Campaign. We are humbled and honored by your incredible generosity, which will allow Spotlight to continue its mission and keep our doors open.

In turn, Spotlight Youth Theatre will present to you, our valued member, the items listed under your chosen level of donation (please refer to the Helping Hand Campaign donation page).

A monthly donation, via your PayPal account or Credit Card, will be deducted on a recurring basis, and expire one-year from the start date for 12 payments. You may also pay for the year in full, if you choose to do so.

Thank you for recognizing that Spotlight Youth Theatre has this need, and for participating in keeping our beloved theater alive and thriving in our community.

Respectfully yours,

Deb Czajkowski  
Managing Director  
Spotlight Youth Theatre

## **Donation Pledge Form**

Donor Name(s): \_\_\_\_\_

Start Date: \_\_\_\_\_ End Date: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Signature: \_\_\_\_\_

Donor Email Address: \_\_\_\_\_

Donor Phone Number(s): \_\_\_\_\_

**Donation Options** (please check your desired level of donation)

ACT I - \$25.00 per month \_\_\_\_\_

ACT II - \$50.00 per month \_\_\_\_\_

BREAK A LEG - \$75.00 per month \_\_\_\_\_

CURTAIN CALL - \$100.00 per month \_\_\_\_\_

TAKE A BOW - \$150.00 per month \_\_\_\_\_

DIRECTORS CHOICE - \$200.00 per month \_\_\_\_\_

**PayPal**

Donor must enroll and sign-up for a Monthly Recurring Donation for One-Year Term

Credit Card (will charge on the first day of the month)

**CC Type:** VISA    MASTERCARD    AMERICAN EXPRESS    DISCOVER

CC No. \_\_\_\_\_

CC Exp. Date \_\_\_\_\_ CVC No. \_\_\_\_\_

Pay for Year in Full (Check or Credit Card): \$ \_\_\_\_\_

Company Match Program: \_\_\_\_\_

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**FOR OFFICE USE ONLY**

Notes:

\*Please fill out this form and return, with your payment choice, to Spotlight Youth Theatre.

## **Friends and Family Helping Hand Campaign**

SYT's Friends and Family Helping Hand Patrons are committed, by donating on a monthly basis, to Spotlight Youth Theatre's Mission to educate and empower youth through the performing arts. Your generous donations will support the youth theatre community by helping SYT to keep their doors open, and continue to perform the award-winning quality productions we all love to enjoy!

### **ACT I ~ \$25.00 per month (partial tax-deductible donation)**

Two Tickets to the Production of your choice  
\$25 Gift Certificate to redeem at SYT  
Name in 2016-2017 Season PLAYBILLS

### **ACT II ~ \$50.00 per month (partial tax-deductible donation)**

Four Tickets to the Production(s) of Your Choice  
\$50 Gift Certificate to redeem at SYT  
Name in 2016-2017 Season PLAYBILLS

### **BREAK A LEG ~ \$75.00 per month (partial tax-deductible donation)**

Six Tickets to the Production(s) of Your Choice  
\$75 Gift Certificate to redeem at SYT  
Name in 2016-2017 Season PLAYBILLS

### **CURTAIN CALL ~ \$100.00 per month (partial tax-deductible donation)**

Two Season Tickets for 2016-2017 Season  
\$100 Gift Certificate to redeem at SYT  
Name in 2016-2017 Season PLAYBILLS

### **TAKE A BOW ~ \$150.00 per month (partial tax-deductible donation)**

Four Season Tickets for 2016-2017 Season  
\$150 Gift Certificate to redeem at SYT  
Two Tickets to the Gobies Awards  
Name in 2016-2017 Season PLAYBILLS

### **DIRECTORS CHOICE ~ \$200.00 per month (partial tax-deductible donation)**

Four Season Tickets for 2016-2017 Season  
\$200 Gift Certificate to redeem at SYT  
Two Tickets to the Gobies Awards  
One Summer Camp Session  
Name in 2016-2017 Season PLAYBILLS

Please contact Deb Czajkowski at (623)332-7201,  
if you would like to donate more than \$200.00 per month.