



*“A tiny spark ignites
a flame, just as a
helping hand can
do the same.”*

~ Nonnie Jules



SPOTLIGHT YOUTH THEATRE

Helping Hand Campaign

2016 – 2017

*“Alone we can do so little; together we can do so much.”
~Helen Keller*

Spotlight Youth Theatre Monthly Expenses

ADT Security: \$35.13
Credit Card fees for Credit Card usage (fluctuates): \$560.00
Constant Contact: \$71.00
Rent: \$4,322.00
Weekly Cleaning (\$75.00 per cleaning): \$300.00
Donor Perfect (software to keep track of donors): \$63.00
Bookkeeper: \$150.00
Ticket Sage (fluctuates): \$425.00
Telephone: \$112.68
Electric Bill: \$725.00
Monthly Payroll Taxes (fluctuates): \$275.00
Salaries: \$3,100.00
Grand Total of SYT Monthly Expenses: \$10,138.81

IMAGINE IF...

10 Donors at \$200.00 = \$2,000.00

10 Donors at \$150.00 = \$1,500.00

10 Donors at \$100.00 = \$1,000.00

10 Donors at \$75.00 = \$750.00

10 Donors at \$50.00 = \$500.00

10 Donors at \$25.00 = \$250.00

60 Donors/Donations: = \$6,000.00

This will free up monies to go towards immediate needs for the theater, improvements to the theater, equipment, microphones, etc.

Spotlight Youth Theatre Production Expenses

Production Staff: \$3,350.00
Average Costs for Rights and Licensing: \$2,000.00-\$4,000.00
Costumes: \$1,200.00
Hair and Makeup: \$500.00
Set Material: \$1,000.00
Marketing: \$800.00
Props: \$300.00
Printing: \$350.00
Supplies: \$135.00
Grand Total for Production Expenses (One Production): \$9,635.00 to \$11,635.00

IMMEDIATE NEEDS

1. Wireless Headset Microphones: \$500.00 each
2. Haze Machine: \$900.00
3. Source Four Gobo Projectors: \$300.00 each/7 needed
4. Electric Drum Set for Bands: \$2,000.00
5. Fog Machine: \$450.00
6. LED Background Lights: \$350.00 each/4 needed
7. Ellipsoidal Stage Lights to replace most PAR Cans:
\$300.00 each/20 needed
8. LED Top Lights to replace more PAR Cans: \$300.00 each/10 needed
9. Additional Followspot: \$480.00
10. Ceiling Fans: \$400.00 to \$600.00

***The Production Fee is specifically designated towards the costs of that production; costumes, marketing/promotional materials, staff payroll, programs, set design materials, etc.**

A Note from Kenny Grossman, Artistic Director at Spotlight Youth Theatre

Dear Patrons,

Youth theatre anywhere is great for theatre everywhere. Culture to a big populated urban area should be important. If a cup of yogurt has more culture than your city, then you are in trouble. It needs to be cultivated and funded. It needs to start with our children. Performing arts for our youth needs to be fought for constantly. Success for youth theatres financially doesn't come from the government or big corporations, but from individual donors who consistently support youth programs.

Please do what you can on a regular basis, not so you can help kids get a chance to perform and learn, but so you can help us help our community by enriching these kids and their families' lives through the Performing Arts. There is no calling greater, nobler, or more important than instilling character in a child.

Most sincerely,
Kenny Grossman



Spotlight Youth Theatre
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Glendale Arizona 85304
spotlightyouththeatre@cox.net

Dear Valued Member:

Thank you most sincerely for being a part of Spotlight Youth Theatre's Helping Hand Campaign. We are humbled and honored by your incredible generosity, which will allow Spotlight to continue its mission and keep our doors open.

In turn, Spotlight Youth Theatre will present to you, our valued member, the items listed under your chosen level of donation (please refer to the Helping Hand Campaign donation page).

A monthly donation, via your PayPal account or Credit Card, will be deducted on a recurring basis, and expire one-year from the start date for 12 payments. You may also pay for the year in full if you choose to do so.

Thank you for recognizing that Spotlight Youth Theatre has this need, and for participating in keeping our beloved theater alive and thriving in our community.

Respectfully Yours,

Deb Czajkowski
Managing Director
Spotlight Youth Theatre

Donation Pledge Form

Donor Name(s): _____

Start Date: _____ End Date: _____

Mailing Address: _____

Signature: _____

Donor Email Address: _____

Donor Phone Number(s): _____

Donation Options (please check your desired level of donation)

ACT I - \$25.00 per month _____

ACT II - \$50.00 per month _____

BREAK A LEG - \$75.00 per month _____

CURTAIN CALL - \$100.00 per month _____

TAKE A BOW - \$150.00 per month _____

DIRECTORS CHOICE - \$200.00 per month _____

PayPal

Donor must enroll and sign-up for a Monthly Recurring Donation for One Year Term

Credit Card (will charge on the first day of the month)

CC Type: VISA MASTERCARD AMERICAN EXPRESS DISCOVER

CC No. _____

CC Exp. Date _____ CVC No. _____

Pay for Year in Full (Check or Credit Card): \$ _____

Company Match Program: _____

OFFICE USE ONLY

Notes:

***Please complete this form and deliver to Spotlight Youth Theatre with your payment.**

SYT's Friends and Family Helping Hand Campaign

SYT's Friends and Family Helping Hand Patrons are committed, by donating on a monthly basis, to Spotlight Youth Theatre's Mission to educate and empower youth through the performing arts. Your generous donations will support the youth theatre community by helping SYT to keep their doors open, and continue to perform the award-winning quality productions we all love to enjoy!

ACT I ~ \$25.00 per month (partial tax-deductible donation)

Two Tickets to the Production of your choice
\$25 Gift Certificate to redeem at SYT
Name in 2016-2017 Season PLAYBILLS

ACT II ~ \$50.00 per month (partial tax-deductible donation)

Four Tickets to the Production(s) of Your Choice
\$50 Gift Certificate to redeem at SYT
Name in 2016-2017 Season PLAYBILLS

BREAK A LEG ~ \$75.00 per month (partial tax-deductible donation)

Six Tickets to the Production(s) of Your Choice
\$75 Gift Certificate to redeem at SYT
Name in 2016-2017 Season PLAYBILLS

CURTAIN CALL ~ \$100.00 per month (partial tax-deductible donation)

Two Season Tickets for 2016-2017 Season
\$100 Gift Certificate to redeem at SYT
Name in 2016-2017 Season PLAYBILLS

TAKE A BOW ~ \$150.00 per month (partial tax-deductible donation)

Four Season Tickets for 2016-2017 Season
\$150 Gift Certificate to redeem at SYT
Two Tickets to the *Gobies Awards*
Name in 2016-2017 Season PLAYBILLS

DIRECTORS CHOICE ~ \$200.00 per month (partial tax-deductible donation)

Four Season Tickets for 2016-2017 Season
\$200 Gift Certificate to redeem at SYT
Two Tickets to the *Gobies Awards*
One Summer Camp Session
Name in 2016-2017 Season PLAYBILLS

**Please contact Deb Czajkowski at (623)332~7201,
if you would like to make a donation larger than \$200.00 per month.**